



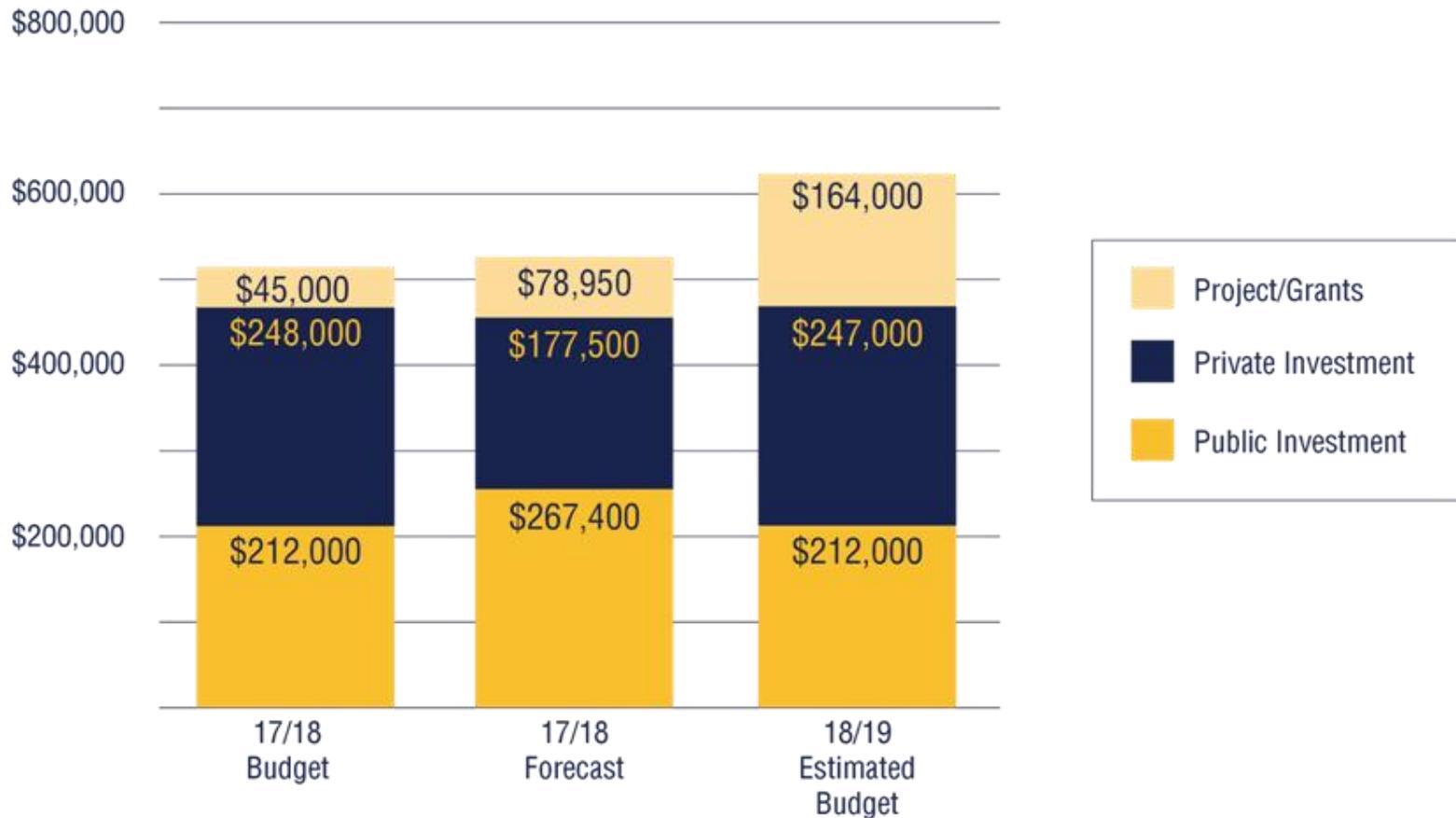
Solano
Means Business

Solano EDC

Robert Burris



TOTAL BUDGET COMPARISON



🚀 TWO NEW POSITIONS

Industry Engagement Officer *Full-Time*

Travis Air Force Base Liason
Competitiveness Programs and Projects
Supporting Other Activities

Marketing Assistant *Part-Time*

Social Media Content
Gathering Photos/Design/Input
Support Project Activities





VISIBILITY

Travel

National level conferences within target industry clusters

Communications

International economic development focused marketing firm

Opportunity Generation

New organizations, networks and intelligence to target leads

Social Media

New partnership with social media and design firm



Why Solano?

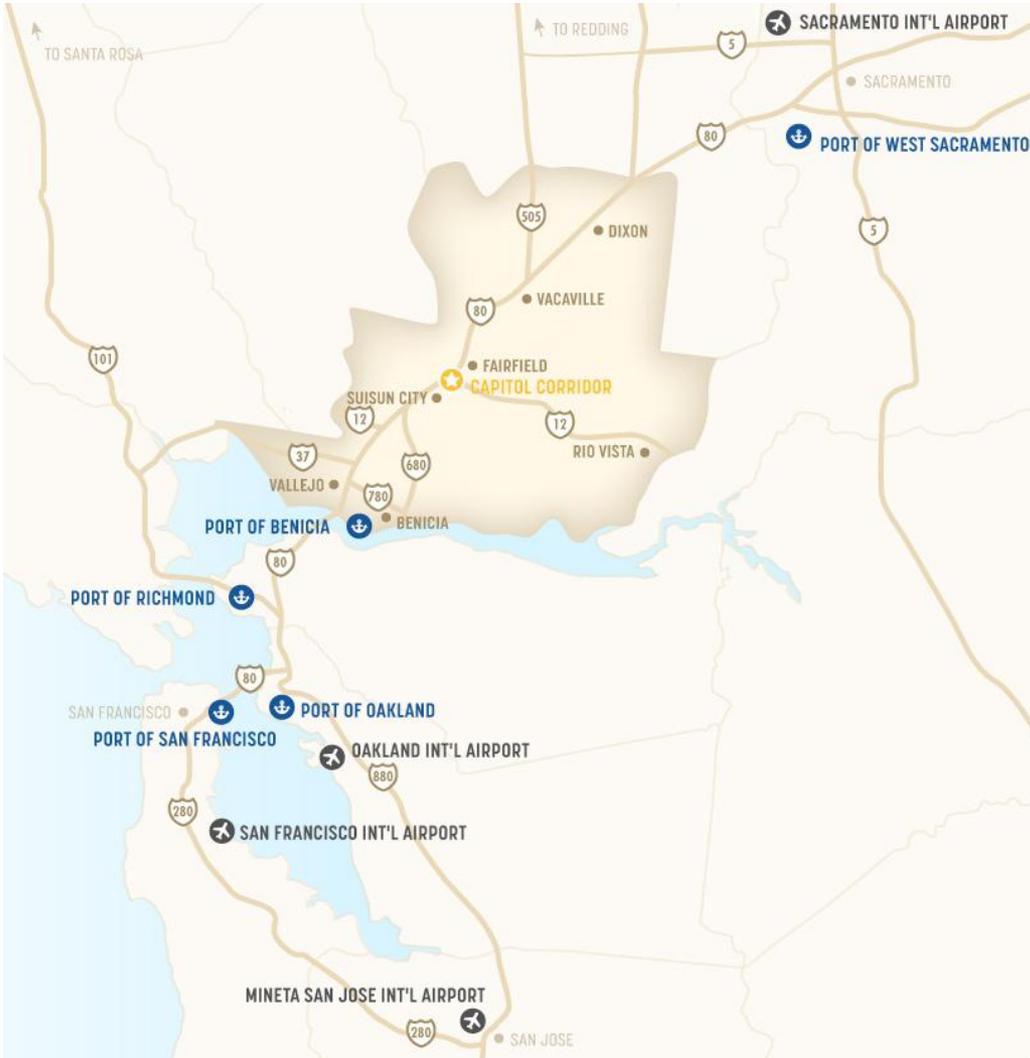




Proximity

Location, location, location...





Transportation

No Region in Northern California has greater access to major markets, skilled labor, international ports and airports, resources, and a variety of housing and living options.



Real Estate

Plenty of room to grow:

- 21 Industrial Parks
- 1,000 acres of shovel- ready sites
- 3,600 acres of land inventory
- Over 2 million sf of Available Industrial

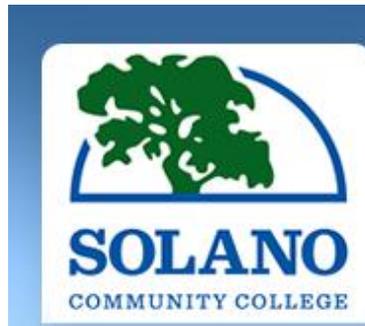


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Education

Solano has access to an incredible selection of colleges and universities. Over 40 in total.



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Workforce

Solano has a skilled and educated workforce and its central location allows for a greater reach for talent with over 1.3 million people within a 40 mile radius. Solano has a net “out-commute” of 47,000 workers every day, mainly to the central Bay Area.



Infrastructure

Heavy Water and Wastewater Infrastructure

Pacific Gas & Electric

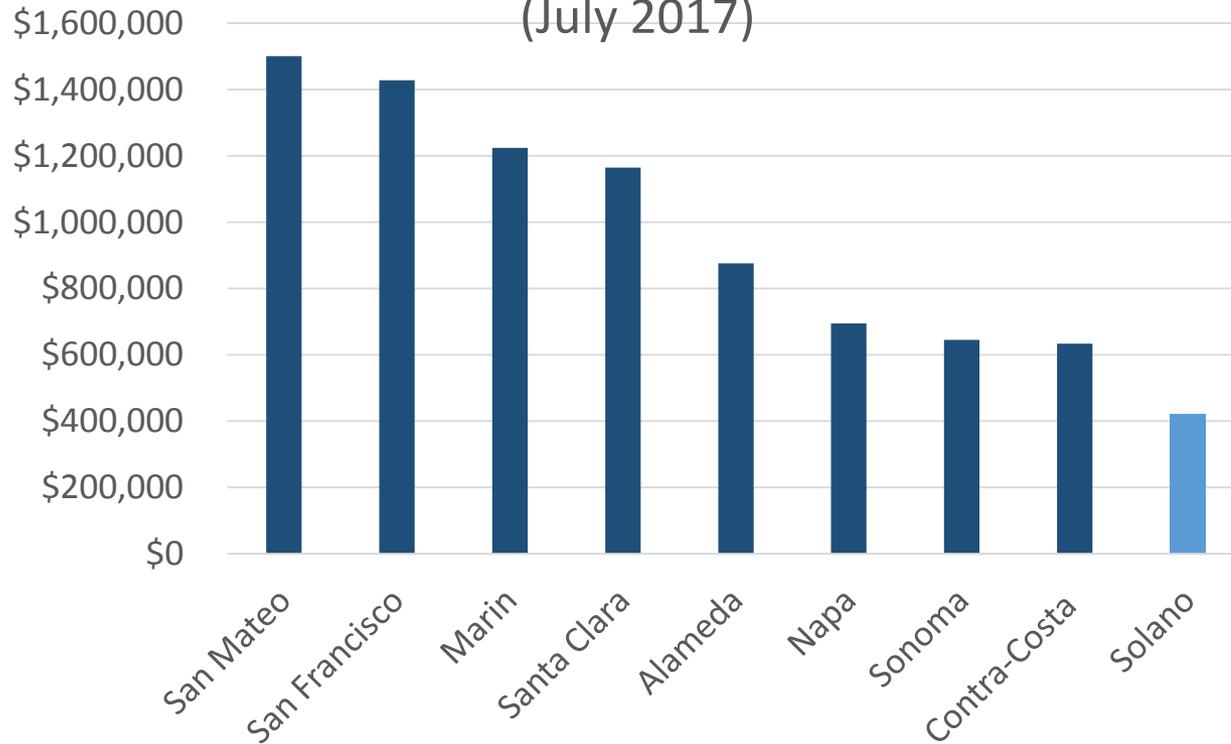
Major Communication Lines for Redundant Fiber

Major Highway Systems and Rail Access



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San Francisco Bay Area Median Home Price
(July 2017)



Source: California Association of REALTORS.

Affordability

Solano offers a Greater North Bay location without the price tag.





Momentum

Many major companies have recently chosen to relocate to or grow in Solano.



State and Local Incentives

California Competes Tax Credit

Employment Training Panel
Reimbursements

PG&E Economic Development Rate

Manufacturing and Research Sales Tax
Exemption

R&D Tax Credit

Workforce Training programs

Local Incentives



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Commitment to you

The Solano Economic Development Corporation and its member Cities and County are committed to supporting your new business!





Robert Burris