TOTAL BUDGET COMPARISON

$800,000
$600,000
$400,000
$200,000

17/18 Budget
17/18 Forecast
18/19 Estimated Budget

$45,000
$248,000
$212,000

$78,950
$177,500
$267,400

$164,000
$247,000
$212,000

Project/Grants
Private Investment
Public Investment
TWO NEW POSITIONS

Industry Engagement Officer *Full-Time*
- Travis Air Force Base Liaison
- Competitiveness Programs and Projects
- Supporting Other Activities

Marketing Assistant *Part-Time*
- Social Media Content
- Gathering Photos/Design/Input
- Support Project Activities
VISIBILITY

Travel
National level conferences within target industry clusters

Communications
International economic development focused marketing firm

Opportunity Generation
New organizations, networks and intelligence to target leads

Social Media
New partnership with social media and design firm
Why Solano?
Proximity
Location, location, location...
Transportation

No Region in Northern California has greater access to major markets, skilled labor, international ports and airports, resources, and a variety of housing and living options.
Real Estate
Plenty of room to grow:

- 21 Industrial Parks
- 1,000 acres of shovel-ready sites
- 3,600 acres of land inventory
- Over 2 million sf of Available Industrial
Education

Solano has access to an incredible selection of colleges and universities. Over 40 in total.
Workforce

Solano has a skilled and educated workforce and its central location allows for a greater reach for talent with over 1.3 million people within a 40 mile radius. Solano has a net “out-commute” of 47,000 workers every day, mainly to the central Bay Area.
Infrastructure

Heavy Water and Wastewater Infrastructure

Pacific Gas & Electric

Major Communication Lines for Redundant Fiber

Major Highway Systems and Rail Access
San Francisco Bay Area Median Home Price
(July 2017)

Affordability

Solano offers a Greater North Bay location without the price tag.

Source: California Association of REALTORS.
Momentum

Many major companies have recently chosen to relocate to or grow in Solano.
State and Local Incentives

California Competes Tax Credit

Employment Training Panel Reimbursements

PG&E Economic Development Rate

Manufacturing and Research Sales Tax Exemption

R&D Tax Credit

Workforce Training programs

Local Incentives
Commitment to you

The Solano Economic Development Corporation and its member Cities and County are committed to supporting your new business!
Robert Burris